This scorecard analyzes local cannabis ordinances passed prior to January 1, 2022, in each California city or county that legalized retail sales only by delivery, to assess policies in effect going into 2022. It evaluates to what extent potential best practices were adopted to protect youth, reduce problem cannabis use and promote social equity beyond those already in state law. Scores fall into six public health and equity focused categories for a total maximum of 100 points.

<table>
<thead>
<tr>
<th>RETAILER REQUIREMENTS</th>
<th>TAXES &amp; PRICES</th>
<th>PRODUCT LIMITS</th>
<th>MARKETING</th>
<th>SMOKE-FREE AIR</th>
<th>EQUITY &amp; CONFLICTS OF INTEREST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Require local permit (max. 12 pts)</td>
<td>Local retail tax (6 pts)</td>
<td>Limit high potency products (max. 6 pts)</td>
<td>Limit billboards (max. 6 pts)</td>
<td>Prohibit temporary event permits (5 pts)</td>
<td>Licensing priority for equity applicants (3 pts)</td>
</tr>
<tr>
<td>Medical delivery sales allowed (3 pts)</td>
<td>Revenue dedicated to youth, prevention or equity (6 pts)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Use of Independent ID Verification Software (10 pts)</td>
<td>Tax by THC content (5 pts)</td>
<td>No flavored products for combustion or inhalation (max. 5 pts)</td>
<td>Prominent health warnings on ads (4 pts)</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Limit delivery destinations (max. 10 pts)</td>
<td>Prohibit discounting (2 pts)</td>
<td>No cannabis-infused beverages (4 pts)</td>
<td>Limit therapeutic or health claims (3 pts)</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Health warnings handed out (4 pts)</td>
<td>Minimum price (1 pt)</td>
<td>Limit other products/packaging attractive to youth (2 pts)</td>
<td>Business signage restrictions (3 pts)</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**Menlo Park**

<table>
<thead>
<tr>
<th>Policy Adopted Beyond State Law</th>
<th>No Policy Adopted Beyond State Law</th>
<th>Weaker than State Law</th>
</tr>
</thead>
<tbody>
<tr>
<td>Require local permit (max. 12 pts)</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Medical delivery sales allowed (3 pts)</td>
<td>3</td>
<td>0</td>
</tr>
<tr>
<td>Use of Independent ID Verification Software (10 pts)</td>
<td>0</td>
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</tr>
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<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>

**END THE CANNABIS KIDS MENU**

**Total Score = 3**